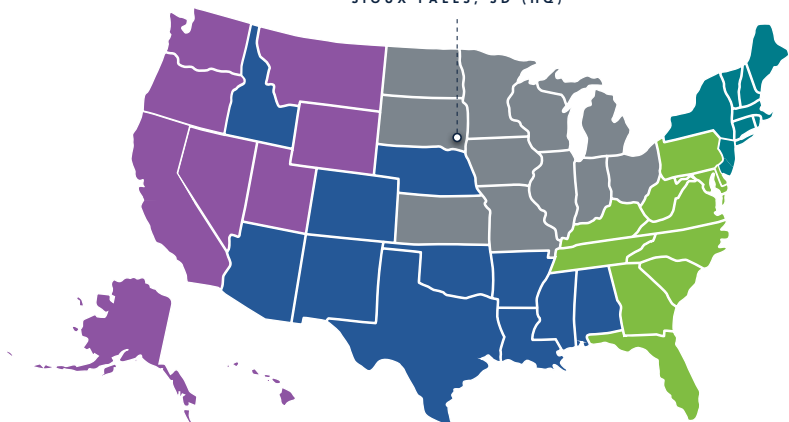


# BUSINESS DEVELOPMENT OFFICER TEAM

SIOUX FALLS, SD (HQ)



EAST (E)

HEARTLAND (HL)

MID-ATLANTIC (MA)

WEST (W)

MIDWEST (MW)



**John Profitlich** E

Dir, Regional Business Development Officer

516.770.6461

jprofitlic@thebancorp.com



**Mike Falkenstein** E

VP, Business Development Officer

302.545.4920

mfalkenste@thebancorp.com



**Gregory Fat** MA

Dir, Regional Business Development Officer

302.791.4233

gregfat@thebancorp.com



**Neal Nowakowski** MA

AVP, Business Development Officer

302.385.5343

nnowakowsk@thebancorp.com



**Gio Roldan** MW

Dir, Regional Business Development Officer

630.244.9721

grolan@thebancorp.com



**Aron Kouril** MW

AVP, Business Development Officer

605.254.2534

akouril@thebancorp.com



**Derek Glitz** HL

VP, Regional Business Development Officer

484.661.3716

dglitz@thebancorp.com



**Tom O'Neill** HL

AVP, Business Development Officer

302.385.5041

toneill@thebancorp.com



**Dianna Singh** W

VP, Business Development Officer

801.991.0796

dsingh@thebancorp.com

## INSTITUTIONAL BANKING SALES LEADERSHIP TEAM



**Joe Bennett**

Director, Head of National Accounts

904.762.8711

jbennett@thebancorp.com



**Jay Tschantz**

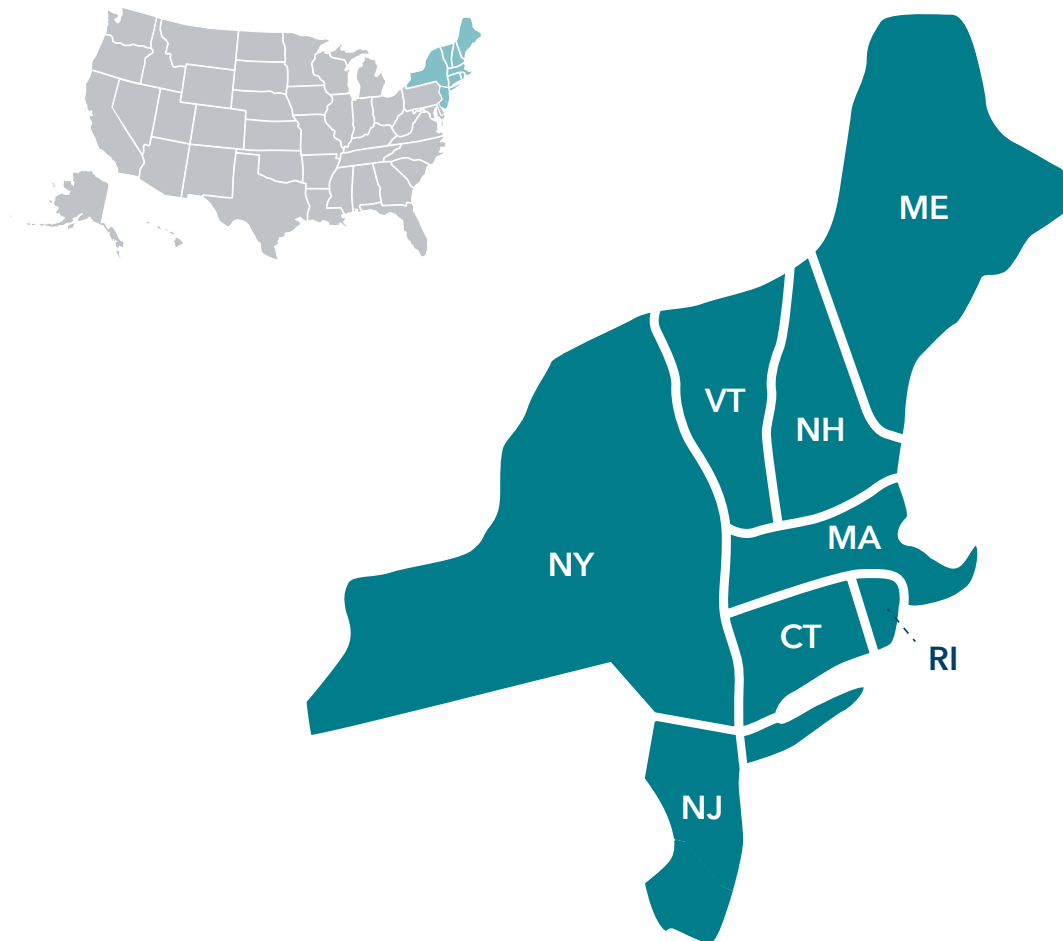
Director, Head of National Sales

302.740.0031

jtschantz@thebancorp.com

# BUSINESS DEVELOPMENT OFFICER TEAM

## THE EAST REGION



## THE EAST SUPPORT TEAM



**John Profitlich**  E

*Dir, Regional Business Development Officer*

516.770.6461

jprofitlic@thebancorp.com



**Mike Falkenstein**  E

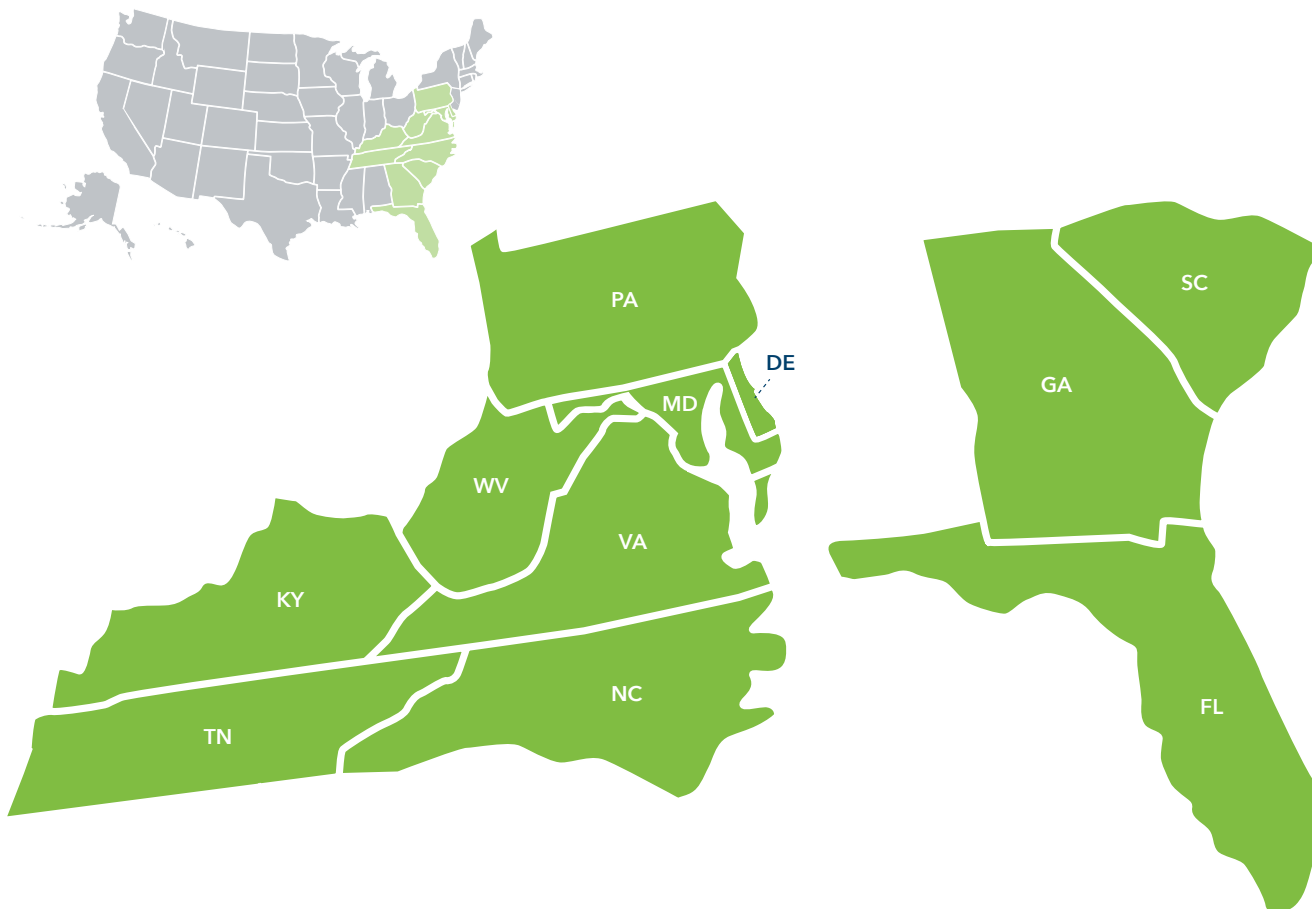
*VP, Business Development Officer*

302.545.4920

mfalkenste@thebancorp.com

# BUSINESS DEVELOPMENT OFFICER TEAM

## THE MID-ATLANTIC REGION



## THE MID-ATLANTIC SUPPORT TEAM



**Gregory Fat** M A

Dir, Regional Business Development Officer

302.791.4233

gregfat@thebancorp.com



**Neal Nowakowski** M A

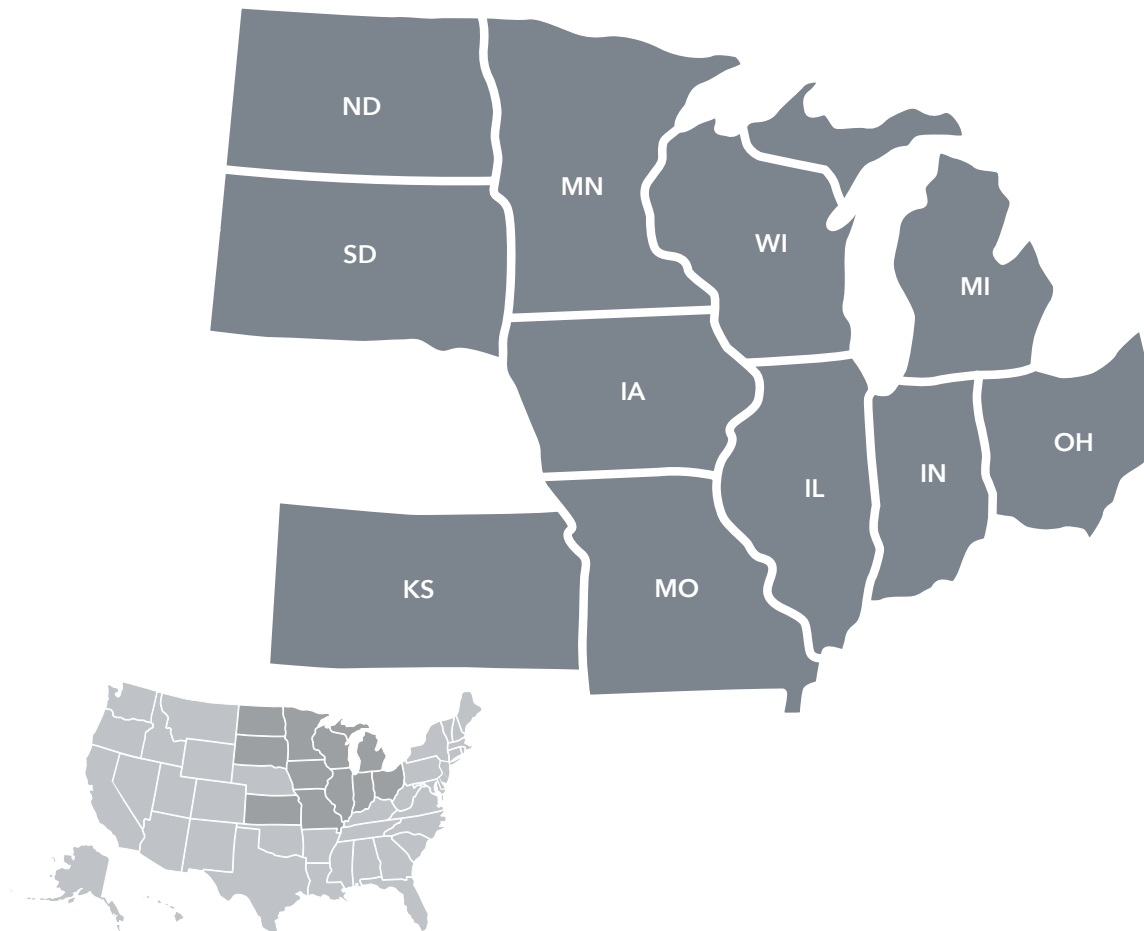
AVP, Business Development Officer

302.385.5343

nnowakowsk@thebancorp.com

# BUSINESS DEVELOPMENT OFFICER TEAM

## THE MIDWEST REGION



## THE MIDWEST SUPPORT TEAM



**Gio Roldan** M W

*Dir, Regional Business Development Officer*

630.244.9721

grolدان@thebancorp.com



**Aron Kouril** M W W

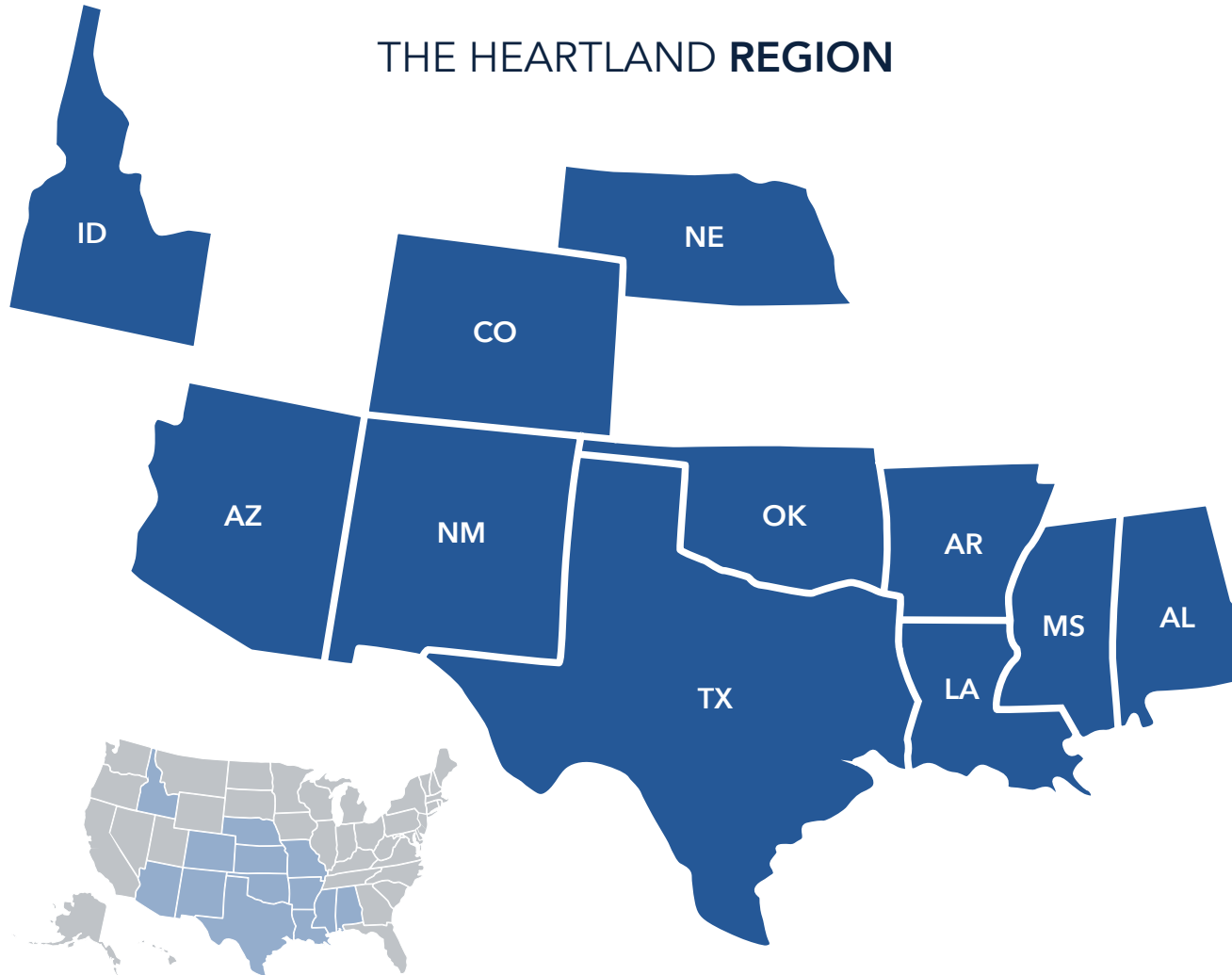
*AVP, Business Development Officer*

605.254.2534

akouril@thebancorp.com

# BUSINESS DEVELOPMENT OFFICER TEAM

## THE HEARTLAND REGION



## THE HEARTLAND SUPPORT TEAM



**Derek Glitz** 

*VP, Regional Business Development Officer*

📞 484.661.3716

✉️ [dglitz@thebancorp.com](mailto:dglitz@thebancorp.com)



**Tom O'Neill** 

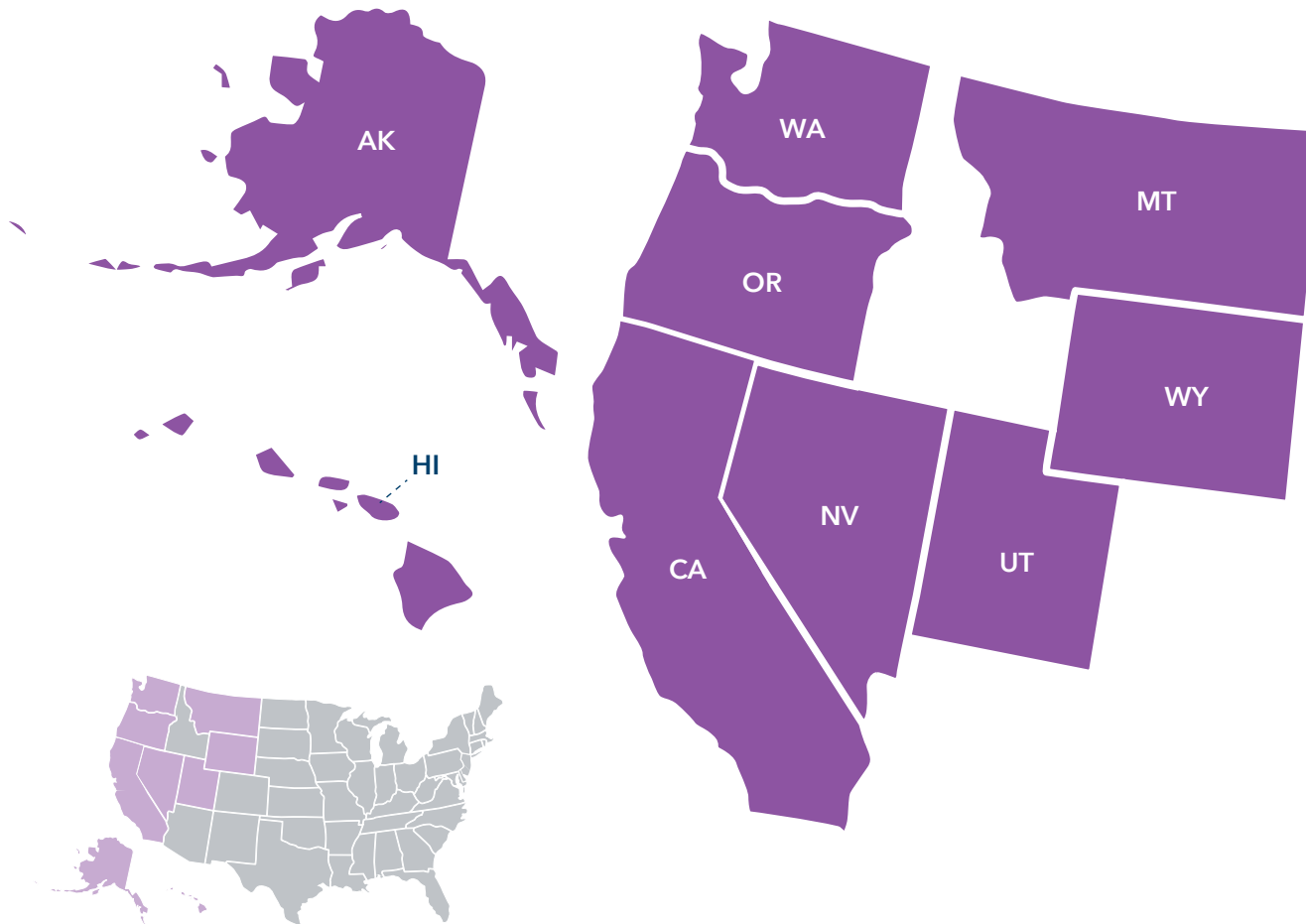
*AVP, Business Development Officer*

📞 302.385.5041

✉️ [toneill@thebancorp.com](mailto:toneill@thebancorp.com)

# BUSINESS DEVELOPMENT OFFICER TEAM

## THE WEST REGION



## THE WEST SUPPORT TEAM



**Dianna Singh**  **W**  
VP, Business Development Officer

 801.991.0796

 [dsingh@thebancorp.com](mailto:dsingh@thebancorp.com)